**Mikey Monary**

26536 Mikanos Dr

Mission Viejo, CA

949 309 6076

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**Seeking:** A sales position where I can leverage my personality and my interpersonal skills in a team environment.

**Experience**

**Solutions Management Associate,** *Coast to Coast Business Equipment* **2021-2022**

* Achieved monthly sales quota of 5k in sales of new business
* Generated new leads through outbound cold-calls B2B
* 70% success rate in lead generation to closing new business
* Worked in teams to meet Corporate and Department goals
* Recognized for outstanding performance and customer satisfaction

**Sales Lead,** *OvertimeRips* **2022-2022**

* Online sales of sports cards and product boxes
* Generated online marketing campaign to attract new customers
* Developed new strategies to boost total sales of department

**Social Media Manager, *Talkin’ Halos* 2022-**

* Create content and promote upcoming podcasts and YouTube shows
* Engage in community talk on baseball and sports
* Manage multiple profiles on social media including Instagram, Twitter and Facebook

**Education**

**Santa Barbara City College 2015-2017**

* Associates Degree in Liberal Arts

with an emphasis in Arts and Humanities

**Capistrano Valley High School 2011-2015**

* Member of the Varsity Basketball Team
* Receive Certificate of Achievement

In Physical Education – Drama Club

**Skills**

**Ability to work well in a team environment**

**Proficient with utilizing Microsoft office including Excel and Power Point**

**Can handle multiple tasks in an effective manner**

**Excel in communications and customer interactions**